UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C.

FORM 10Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended September 30, 1996 Commission File Number: 0-9341

> SECURITY NATIONAL FINANCIAL CORPORATION Exact Name of Registrant.

UTAH (State or other jurisdiction

87-0345941 IRS Identification Number

of incorporation or organization)

5300 South 360 West, Salt Lake City, Utah (Address of principal executive offices)

84123 (Zip Code)

Registrant's telephone number, including Area Code

(801) 264-1060

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

> YES XX NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, net of treasury stock, as of the close of the period covered by this report.

Class A Common Stock, \$2.00 par value - -----

3,306,979 _____

Title of Class

Number of Shares Outstanding as of September 30, 1996

Class C Common Stock, \$.40 par value

2,354,630

Title of Class

Number of Shares Outstanding as of September 30, 1996

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES FORM 10Q

QUARTER ENDED SEPTEMBER 30, 1996

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SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS

	Nine Months Septembe	er 30,		ths Ended ber 30,
(U	1996 Inaudited) 	1995 (Unaudited) 		1995 (Unaudited)
REVENUES: Insurance premiums				
and other considerations Net investment		\$ 4,391,317	\$ 1,424,778	\$ 1,438,045
income Net mortuary and	5,637,041	4,886,371	1,771,852	1,670,867
cemetery sales Realized gains on investments	6,067,639	5,914,821	1,772,697	2,055,374
and other asset	s (30,733)	51,437	(4,709)	50,893
Mortgage fee incom Other	ne 6,334,488 59,173	2,901,492 51,883	1,852,784 16,216	1,706,669 13,528
Total Revenues		\$18,197,321	\$ 6,833,618	\$ 6,935,376
BENEFITS AND EXPEN	ISES:			
Death benefits Surrenders and oth	\$ 1,429,782	\$ 1,543,761	\$ 407,623	\$ 509,077
policy benefits Increase in future	3,680,586	1,783,610	1,558,903	543,250
		1,170,835	(589,748)	474,894
deferred policy acquisition cos and cost of				
insurance acqui General and admini ative expenses:	.str-	919,257	308,994	418,131
Commissions	4,394,742	2,476,476	1,389,742	1,127,406
Salaries Other	3,635,914 5,143,323	2,528,023 3,523,063	1,233,124 1,469,616	936,367 1,379,332
Interest expense Cost of goods and services sold of the mortuari	1,114,437	823,400	350,805	317,428
and cemeteries		1,663,030	559,355	532,129
Total benefits and expenses	\$ \$21,655,815	\$16,431,455	\$ 6,688,414	\$ 6,238,014
Earnings before income taxes	\$ 808,656	\$ 1,765,866	\$ 145,204	\$ 697,362
Income tax expense		(477,617)	(40,719)	
Net earnings	\$ 581,892 =======	\$ 1,288,249 =======	\$ 104,485	\$ 493,645 ======
Earnings per sha		\$0.42	\$0.03	\$0.16
Weighted average outstanding				
common shares	3,835,326 =======	3,037,224 =======	3,829,213 =======	3,037,224 =======

See accompanying notes to consolidated financial statements.

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

Se	ptember 30, 1996 (Unaudited)	December 31, 1995
Assets: Investments: Fixed maturity securities held to maturity, at		
amortized cost Equity securities available for sale,	\$48,162,723	\$51,143,361
at market	4,231,665	4,556,565
Mortgage loans on real estate	13,119,701	10,434,844
Real estate, net of accumulated	, ,	, ,
depreciation	7,513,785	7,669,296
Policy loans	3,052,052	3,007,596
Other loans	254,037	294,165
Short-term investments	3,677,918	722,593
Total insurance related		
investments	80,011,881	77,828,420
Restricted assets of cemeteries	0.055.500	0.000.050
and mortuaries	3,355,562	2,986,658
Cash Receivables:	2,932,751	7,710,155
Trade contracts	4,855,497	5,552,888
Mortgage loans sold to investors	10,080,810	19,839,657
Receivable from agents	608,096	471,937
Other	283,359	623,628
Total receivables	15,827,762	26,488,110
Allowance for doubtful accounts	(2,012,846)	(2,311,450)
Net receivables	13,814,915	24,176,660
Land and improvements held for sale		7,568,016
Accrued investment income	1,062,773	1,113,945
Deferred policy acquisition costs	4,361,925	4,509,974
Property, plant and equipment, net	6,469,708	6,432,615
Cost of insurance acquired	3,815,704	4,007,804
Excess of cost over net assets of acquired subsidiaries	1 202 780	1 461 025
Other	1,392,789 460,684	1,461,025 417,409
ocho:		
Total Assets	\$126,037,605	\$138,212,681
	========	=========

See accompanying notes to consolidated financial statements.

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Continued)

	September 30, 1996 (Unaudited)	December 31, 1995
Liabilities: Future life, annuity, and other		
benefits	\$76,963,857	\$76,867,685
Line of credit of financing	0.000.074	44 400 054
of mortgage loans Bank loans payable	2,206,271 6,863,545	14,468,354 7,485,391
Notes and contracts payable	4,775,185	5,175,317
Estimated future costs of	, -,	-, -, -
pre-need sales	6,034,095	6,065,875
Payable to endowment care fund	148,810	12,520
Accounts payable Other liabilities and accrued	1,250,438	1,193,859
expenses	2,197,481	2,402,842
Income taxes	2,848,838	2,622,245
Total Liabilities	103,288,521	116,294,088
Stockholders' Equity: Common stock: Class A: \$2 par value, authorize 10,000,000 shares, issued 3,90 shares in 1996 and 3,819,415 s in 1995 Class C: \$0.40 par value, author 7,500,000 shares, issued 2,380 shares in 1996 and 2,388,040 s in 1995	08,480 shares 7,816,960 rized 0,125 shares 952,050	7,638,830 955,216
Total common stock	0.700.010	0.504.046
Total common stock Additional paid-in capital	8,769,010 8,126,548	8,594,046 7,879,578
Unrealized appreciation of	0,120,040	1,013,010
investments	311,295	484,629
Retained earnings	7,341,864	6,759,972
Treasury stock at cost (601,501 Cl A shares and 25,495 Class C shar in 1996; 600,614 Class A shares 25,495 Class C shares in 1995, h by affiliated companies)	res and neld (1,799,632)	(1,799,632)
Total Stockholders' Equity	22,749,085	21,918,593
. Jean Jesonistaers Equity		
Total Liabilities and Stockholders' Equity	\$126,037,605 ======	\$138,212,681 =======

See accompanying notes to consolidated financial statements.

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months 1996 (Unaudited)	Ended September 30, 1995 (Unaudited)
Cash flows from operating activities: Net earnings Adjustments to reconcile net earnings to net cash provided by (used in) operating activities:	\$581,892	\$1,288,249
Realized loss (gains) on investments and other assets Depreciation Provision for losses on accounts	24,574 940,854	(50,660) 532,832
and loans receivable Amortization of goodwill, premiums,	(298,604)	127,867
and discounts Income taxes Policy acquisition costs deferred	6,002 226,593 (613,967)	(909,425) 477,617 (651,117)
Policy acquisition costs amortized Cost of insurance acquired amortized	762,016 192,100	919,257 170,058
Change in assets and liabilities: Land and improvements held for sale Future life and other benefits Receivables for mortgage loans sold Other operating assets and	(790,897) 1,574,734 9,758,847	(1,666,421) 1,194,096 (11,741,793)
liabilities	1,287,061	1,192,787
Not once manyidad by (wood in) once ting		
Net cash provided by (used in) operating activities	13,651,205	(9,116,653)
Cash flows from investing activities: Securities held to maturity: Purchase of fixed maturity securities	(1,496,514)	
Calls and maturities - fixed maturity securities	4,510,053	2,307,113
Securities available for sale: Purchases - equity securities Proceeds from sale of equity	(9,531)	
securities	161,295	61,907
Purchases of short-term investments	(6,283,205)	(1,114,955)
Sales of short-term investments	3,327,880	4,372,637
Purchases of restricted assets Mortgage, policy, and other	(368,904)	(290,223)
loans made Payments received for mortgage, policy	(3,698,291)	(4,467,031)
and other loans Purchases of property, plant, and	1,034,627	6,289,860
equipment	(752,881)	(1,513,626)
Purchases of real estate	(90,515)	(380,624)
Purchase of subsidiary net		,
of cash acquired		(342,089)
Net cash (used in) provided by		
investing activities	(3,665,986)	4,922,969

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

1996	nded September 30, 1995 (Unaudited)
2,171,786	1,618,800
(3,650,348)	(1,426,408)
(1,064,467)	(1,035,347)
- 40 400	4 040 744
•	4,942,741
	4,036,176
(14,762,623)	8,135,962
. , , ,	3,942,278
7,710,155	2,060,876
Ф 0 000 751	Ф C 000 154
, ,	\$ 6,003,154 ========
	1996 (Unaudited)

SECURITY NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES Notes to Consolidated Financial Statements September 30, 1996 and 1995 (Unaudited)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine months ended September 30, 1996, are not necessarily indicative of the results that may be expected for the year ending December 31, 1996. For further information, refer to the consolidated financial statements and footnotes thereto for the year ended December 31, 1995, included in the Company's Annual Report on Form 10-K (file number 0-9341).

MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS Results of Operations

Overview

The Company's operations over the last three years generally reflect three trends or events which the Company expects to continue: (i) increased attention to "niche" insurance products, such as the Company's funeral plan policies, annuities, and limited pay accident policies; (ii) emphasis on high margin cemetery and mortuary business; and (iii) capitalizing on the strong economy in the intermountain west by originating and refinancing mortgage loans.

Three Months Ended September 30, 1996 as Compared to Three Months Ended September 30, 1995

Total revenues have decreased by \$101,000 or 1.5%, from \$6,935,000 for the three months ended September 30, 1995 as compared to \$6,834,000 for the three months ended September 30, 1996. Contributing to this decrease in total revenues was a \$13,000 decrease in insurance premiums and other considerations, a \$283,000 decrease in net mortuary and cemetery sales, and a \$56,000 decrease in realized gains on investments and other assets.

Net investment income increased by \$101,000, from \$1,671,000 for the third quarter of 1995 to \$1,772,000 for the third quarter of 1996. This increase was attributable to a larger investment base due to the acquisition of Civil Service Employees Life Insurance Company ("CSE Life") and the Company's emphasis on investing its cash and short term investments in higher yielding investments, particularly warehouse lending for mortgage loans.

Net mortuary and cemetery sales decreased by \$283,000, from \$2,055,000 for the third quarter 1995 to 1,772,000 for the third quarter 1996. This decrease was due to fewer pre-need and at-need contracts written in the cemetery division and fewer cases serviced in the Arizona mortuary division.

Mortgage fee income increased by \$146,000, from \$1,707,000 for the third quarter of 1995 to \$1,853,000 for the third quarter of 1996. This increase was the result of a strong economy and an increased demand for housing in the intermountain area, which created more activity for loan originations.

Total benefits and expenses were \$6,238,000 for the third quarter of 1995, which were 90% of the Company's total revenues, as compared to \$6,688,000, or 98% of the Company's total revenues for the third quarter of 1996.

Surrenders and other policy benefits increased by \$1,016,000, from \$543,000 for the third quarter of 1995 to \$1,559,000 for the third quarter of 1996. This increase was primarily due to the increase in the withdrawals of annuities purchased from Capital Investors Life Insurance Company ("Capital Investors Life") and the additional policies from the acquisition of CSE Life at December 31, 1995. Increase in future policy benefits decreased by \$1,065,000, from \$475,000 for the third quarter of 1995 to a negative \$590,000 for the third quarter of 1996. This decrease was primarily due to the release of reserves which offset the increase in withdrawals of Capital Investors Life and the increased number of policies from the acquisition of CSE Life.

Amortization of deferred policy acquisition costs and costs of insurance acquired decreased by \$109,000, from \$418,000 for the third quarter of 1995 to \$309,000 for the third quarter of 1996. This decrease was primarily due to flucuations in amortization schedules as a result of actual to expected adjustments in assumptions.

General and administrative expenses increased by \$649,000, from \$3,443,000 for the third quarter of 1995 to \$4,092,000 for the third quarter of 1996. This increase was due to the increase in commission expenses, salaries and other expenses.

Commission expenses increased by \$262,000, from \$1,127,000 for the third quarter of 1995 to \$1,389,000 for the third quarter of 1996. This increase was due to a greater number of mortgage loans processed by Security National Mortgage Company. Salaries increased by \$297,000, from \$936,000 for the third quarter of 1995 to \$1,233,000 for the third quarter of 1996. This increase was attributable to the increased number of employees resulting from the increased business operations of Security National Mortgage Company, the acquisition of CSE Life in December 1995, and stock options exercised by key employees.

Other expenses have increased by \$90,000, from \$1,379,000 for the third quarter of 1995 to \$1,469,000 for the third quarter of 1996. This increase was primarily due to the increased business operations of Security National Mortgage and the increased maintenance costs for the Company's facilities.

Interest expenses increased by \$33,000, from \$317,000 for the third quarter of 1995 to \$350,000 for the third quarter of 1996. This increase was primarily due to the greater number of loans processed through warehouse lending at Security National Mortgage Company and the increased indebtedness resulting from the acquisition of CSE Life and the development of Singing Hills Memorial Park.

Cost of goods and services sold of the mortuaries and cemeteries increased by \$27,000, from \$532,000 for the third quarter of 1995 to \$559,000 for the third quarter of 1996. This increase was due to a change in the sales mix for the three months ended September 30, 1995, as compared to the three months ended September 30, 1996.

Nine Months Ended September 30, 1996 as Compared to Nine Months Ended September 30, 1995

Total revenues increased by \$4,267,000, or 23.4%, from \$18,197,000 for the nine months ended September 30, 1995 as compared to \$22,464,000 for the nine months ended September 30, 1996. Contributing to this increase in total revenues was a \$751,000 increase in net investment income, a \$153,000 increase in net mortuary and cemetery sales and a \$3,433,000 increase in mortgage fee income.

Net investment income increased by \$751,000, from \$4,886,000 for the nine months ended September 30, 1995 to \$5,637,000 for the nine months ended September 30, 1996. This increase was attributable to two factors. First, the Company's emphasis on investing its cash and short-term investments in higher yielding investments, particularly warehouse lending for mortgage loans. Second, the increase was attributable to a larger investment base due to the acquisition of CSE Life.

Net mortuary and cemetery sales increased by \$512,000, from \$5,915,000 for the nine months ended September 30, 1995 to \$6,067,000 for the nine months ended September 30, 1996. This increase was primarily related to the mortuary division of the Company and the acquisition of Greer-Wilson Funeral Home. The acquisition of Greer-Wilson Funeral Home was completed in April 1995, thereby providing additional income for only six months of the nine month period ending September 30, 1995 and nine months of additional income for the period ending September 30, 1996.

Mortgage fee income increased by \$3,433,000, from \$2,901,000 for the nine months ended September 30, 1995 to \$6,334,000 for the nine months ended September 30, 1996. This increase was the result of the strong economy and an increased demand for housing in the intermountain area, which created more activity for loan originations.

Total benefits and expenses were \$16,431,000 for the nine months ended September 30, 1995, which was 90% of the Company's total revenues, as compared to \$21,656,000 for the nine months ended September 30, 1996, or 96% of the Company's total revenues.

Death benefits, surrenders and other policyholder benefits and increase in future policy benefits increased in the aggregate by \$155,000, from \$4,498,000 for the nine months ended September 30, 1995 to \$4,653,000 for the nine months ended September 30, 1996. This increase was primarily due to the increase in the withdrawals of annuities purchased from Capital Investors Life and the additional policies from the acquistion of CSE Life.

Amortization of deferred policy acquisition costs increased by \$35,000, from \$919,000 for the nine months ended September 30, 1995 to \$954,000 for the nine months ended September 30, 1996. This increase was primarily due to the additional policies from the acquisition of CSE Life.

General and administrative expenses increased by \$4,646,000, from \$8,528,000 for the nine months ended September 30, 1995 to \$13,174,000 for the nine months ended September 30, 1996. This increase was due to increases in commissions, salaries and other expenses.

Commission expenses increased by \$1,918,000, from \$2,476,000, for the nine months ended September 30, 1995 to \$4,394,000 for the nine months ended September 30, 1996. This increase was primarily due to a greater number of mortgage loans processed by Security National Mortgage Company. Salaries increased by \$1,108,000, from \$2,528,000 for the nine months ended September 30, 1995 to \$3,636,000 for the nine months ended September 30, 1996. This increase was attributable to the increased number of employees resulting from increased business operations of Security National Mortgage Company, the acquisition of CSE Life in December 1995, the additional three months of salaries resulting from the acquisition of Greer-Wilson Funeral Home in April 1995. Also contributing to this increase was the exercise of stock options by key employees.

Other expenses increased by \$1,620,000, from \$3,523,000 for the nine months ended September 30, 1995 to \$5,143,000 for the nine months ended September 30, 1996. This increase was primarily due to the increased business operations of Security National Mortgage and increased maintenance costs for the Company's facilities

Interest expense increased by \$291,000, from \$823,000 for the nine months ended September 30, 1995 to \$1,114,000 for the nine months ended September 30, 1996. This increase was primarily due to the increased activity in the warehouse lending of Security National Mortgage Company and the increased indebtedness resulting from the acquisitions of CSE Life, Greer-Wilson Funeral Home, and Singing Hills Memorial Park.

Cost of goods and services sold of the mortuaries and cemeteries increased by \$96,000, from \$1,663,000 for the nine months ended September 30, 1995 to \$1,759,000 for the nine months ended September 30, 1996. This increase was consistent with the increase in mortuary and cemetery sales.

Liquidity and Capital Resources

The Company's life insurance subsidiary and cemetery and mortuary subsidiaries realize cash flow from premiums, contract payments and sales on personal services rendered for cemetery and mortuary business, from interest and dividends on invested assets, and from the proceeds from the maturity of held-to-maturity investments, or sale of other investments. The mortgage subsidiary realizes cash flow from fees generated by originating and refinancing mortgage loans and interest earned on mortgages sold to investors. The Company considers these sources of cash flow to be adequate to fund future policyholder and cemetery and mortuary liabilities which generally are long-term and adequate to pay current policyholder claims, annuity payments, expenses on the issuance of new policies, the maintenance of existing policies, debt service, and to meet operating expenses.

The Company attempts to match the duration of invested assets with its policyholder and cemetery and mortuary liabilities. The Company may sell investments other than those held to maturity in the portfolio to help in this timing; however, to date, that has not been necessary. The Company purchases short-term investments on a temporary basis to meet the expectations of short-term requirements of the Company's products. The Company's investment philosophy is intended to provide a rate of return which will persist during the expected duration of policyholder and cemetery and mortuary liabilities regardless of future interest rate movements.

The Company's investment policy is to invest predominately in fixed maturity securities and warehouse mortgage loans on a short-term basis before selling the loans to investors in accordance with the requirements and laws governing the life insurance subsidiary. Bonds owned by the insurance subsidiary amounted to \$48,163,000, at amortized cost as of September 30, 1996 compared to \$51,143,000 at amortized cost as of December 31, 1995. This represents 60% of the total insurance related investments in 1996 as compared to 66% in 1995. Generally all bonds owned by the life insurance subsidiary are rated by the National Association of Insurance Commissioners (NAIC). Under this rating system, there are six categories used for rating bonds. At September 30, 1996, 3.8% (\$1,834,000) and at December 31, 1995, 3.6% (\$1,851,000) of the Company's total investment in bonds were invested in bonds in rating categories three through six which are considered non-investment grade.

Based on preliminary information, the Company plans to hold its fixed income securities, including high-yield securities, in its portfolio to maturity. Business conditions, however, may develop in the future which may indicate a need for a higher level of liquidity in the investment portfolio. In that event the Company believes it could sell short-term investment grade securities before liquidating high-yielding longer term securities.

The Company is subject to risk based capital guidelines established by statutory regulators requiring minimum capital levels based on the perceived risk of assets, liabilities, disintermediation, and business risk. At December 31, 1995 and 1994, the life subsidiary exceeded the regulatory criteria.

Stockholders' equity as a percent of assets is one measure of capital strength. At September 30, 1996 the Company's ratio increased to 18% up from 16% at December 31, 1995. The mortgage company acts as a warehouse by financing mortgage loans through a warehouse line of credit, and then selling them to investors within 45 days, and repaying the debt. This transaction results in a receivable for mortgage loans sold to investors which are offset by a warehouse line of credit. Computations without this transaction results in the Company's debt to total assets at 10% as of September 30, 1996 and 11% at December 31, 1995 and the Company's equity to total assets to 20% as of September 30, 1996 and 19% at December 31, 1995.

In February 1995, the Company purchased approximately 100 acres of real property (the "property") located in San Diego, California, approximately 35 acres of which will be used for the development of a cemetery. The purchase price of the property was \$1,162,000, \$100,000 of which was paid in cash and the balance of \$1,062,000, together with interest thereon

at the rate of 9% per annum, to be paid in twelve equal monthly payments of \$5,000, thereafter in equal monthly payments of \$10,000; however, interest does not accrue on any part of the principal balance until February 1996. A principal payment of \$100,000 was made in December 1995. The Company has obtained approval from the federal government and the California Cemetery Board to operate a cemetery on the property. The development of the cemetery will be financed internally. Initial development of 35 acres to operate as a cemetery is estimated to cost approximately \$560,000.

In March 1995, the Company purchased 97,800 shares of common stock of Greer-Wilson Funeral Home, Inc. ("Greer-Wilson"), representing 97.8% of the total issued and outstanding shares of common stock of Greer-Wilson for a total consideration of \$1,218,000, which included a note to the former owners for \$588,000.

In November 1995, the Company entered into an agreement with Myers Mortuary for the sale of the Company's 65% interest in Evergreen Memorial Partnership and the Company's 50% interest in Evergreen Management Corporation. As consideration for the sale of these entities, Myers Mortuary paid \$746,000 in satisfaction of the indebtedness that Evergreen Memorial Partnership owes to the Company. Myers Mortuary has also agreed to pay \$200,000 to the Company in four equal annual installments of \$50,000, beginning in October 1996. In addition, Myers Mortuary will pay a \$10.00 royalty to the Company for each adult space sold in Evergreen Memorial Park over the next ten years, beginning in January 1996.

In December 1995, the Company purchased all of the outstanding shares of common stock of Civil Service Employees Life Insurance Company from Civil Service Employees Insurance Company for a total cost of \$5,200,000, which included a promissory note in the amount of \$1,063,000. Interest on the promissory note accrues at 7% per annum. Principal payments are to be made in seven equal annual installments of approximately \$152,000, beginning in December 1996. Accrued interest will be payable annually beginning in December 1996.

At September 30, 1996, \$10,259,000 of the Company's consolidated stockholders' equity represented the statutory stockholders' equity of the Company's insurance subsidiary. The life insurance subsidiary cannot pay a dividend to its parent company without the approval of insurance regulatory authorities.

Part II Other Information:

- Item 1. Legal Proceedings
- Item 2. Changes in Securities NONF
- Item 3. Defaults Upon Senior Securities ${\color{red} {\rm NONE}}$
- Item 4. Submission of Matters to a Vote of Security Holders $\ensuremath{\mathsf{NONE}}$
- Item 5. Other Information NONE
- Item 6. Exhibits and Reports on Form 8-K
 The Company filed a report on Form 8-K with the
 Securities and Exchange Commission on January 16,
 1996. The report supplied information under
 Section 2 thereof, captioned "Acquisition or
 Disposition of Assets," which was related to the
 acquisition of Civil Service Employees Life
 Insurance Company.

(a)(3) Exhibits

The following Exhibits are filed herewith pursuant to Rule 601 of Regulation S-K or are incorporated by reference to previous filings.

Exhibit

Table No Document

(a)(3) Exhibits:

EX-27

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REGISTRANT SECURITY NATIONAL FINANCIAL CORPORATION Registrant

DATED: November 14, 1996 By: George R. Quist,

Chairman of the Board,

President and Chief Executive Officer (Principal Executive

Officer)

DATED: November 14, 1996 By: Scott M. Quist

First Vice President, General

Counsel and Treasurer (Principal Financial and Accounting Officer)

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9-M0S
            DEC-31-1995
                 SEP-30-1996
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         48,162,723
                    0
                  4,231,665
13,119,701
7,513,785
                 80,011,811
                        3,355,562
                      0
         4,361,925
               126,037,605
74,615,067
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               13,845,001
                     8,769,010
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126,037,605
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            5,637,041
(30,733)
12,461,300
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                      226,764
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                      581,892
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